

Case Study: The Aerospace Corporation - Key Factors and Strategies in SAP S/4HANA Program Management

Gail Sandford – Principal Director Transformation Office, The Aerospace Corporation

Chris Hanson – Managing Director, Protiviti

Las Vegas

2024

SAPinsider



In This Session

In this session, attendees will learn:

- How a strong PMO and Transformation office were able to quickly drive big risks and decisions to resolution
- How aggressive risk monitoring and establishing a "bad news doesn't get better with age" culture amongst the team helped to drive early identification of issues and challenges
- How pulling forward key risks and key design decisions helped to de-risk the overall program and prepare the team for the unexpected



What We'll Cover



Establishing a strong PMO & governance model



Developing & executing a sound resourcing strategy



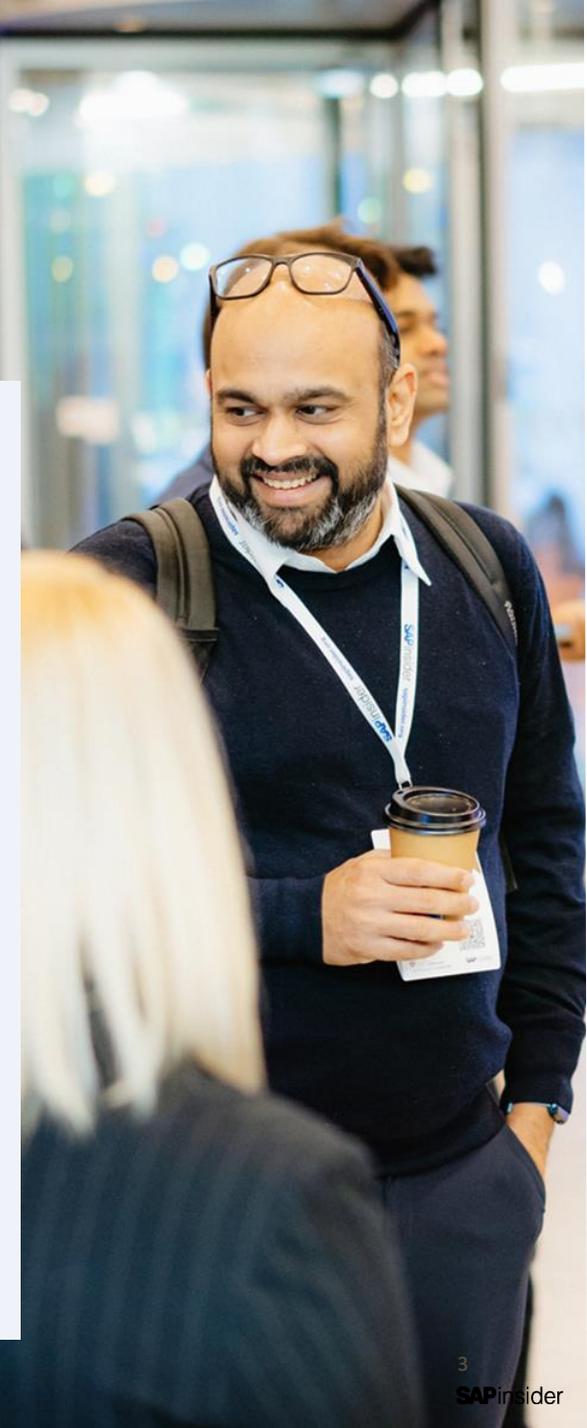
Managing and mitigating program risks



Implementing key program strategies and plans early



Wrap-Up



The Aerospace Corporation



Who we are:

We operate the only federally funded research and development center (FFRDC) committed exclusively to the space enterprise

Our technical experts span every discipline of space-related science and engineering

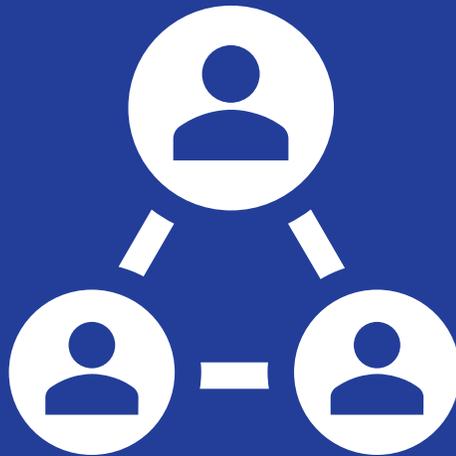
What we do:

- Delivering Mission Success Across the Space Enterprise
- Bridging Connections Across the Space Enterprise
- Shaping the Future of Space
- Outpacing the Threat
- Driving Innovation



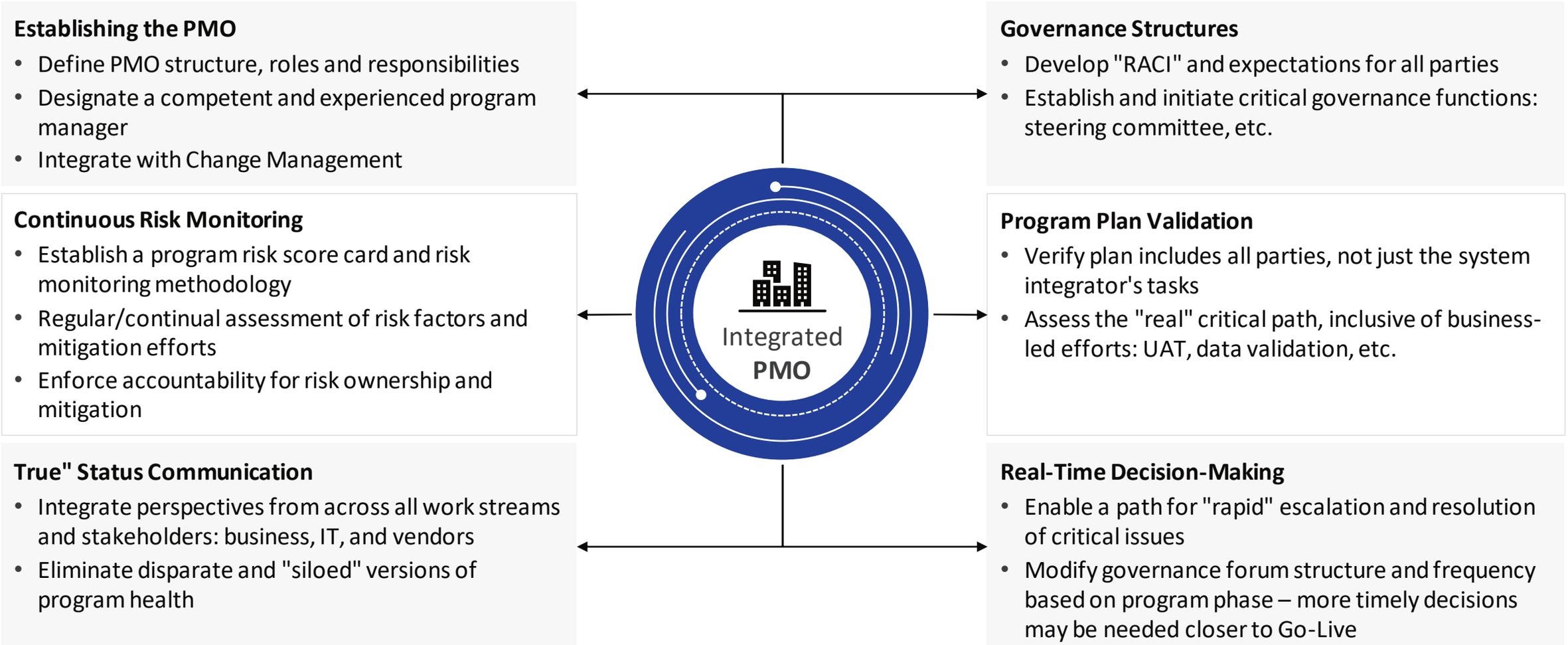
Establishing a strong PMO & governance model

Get Organized!



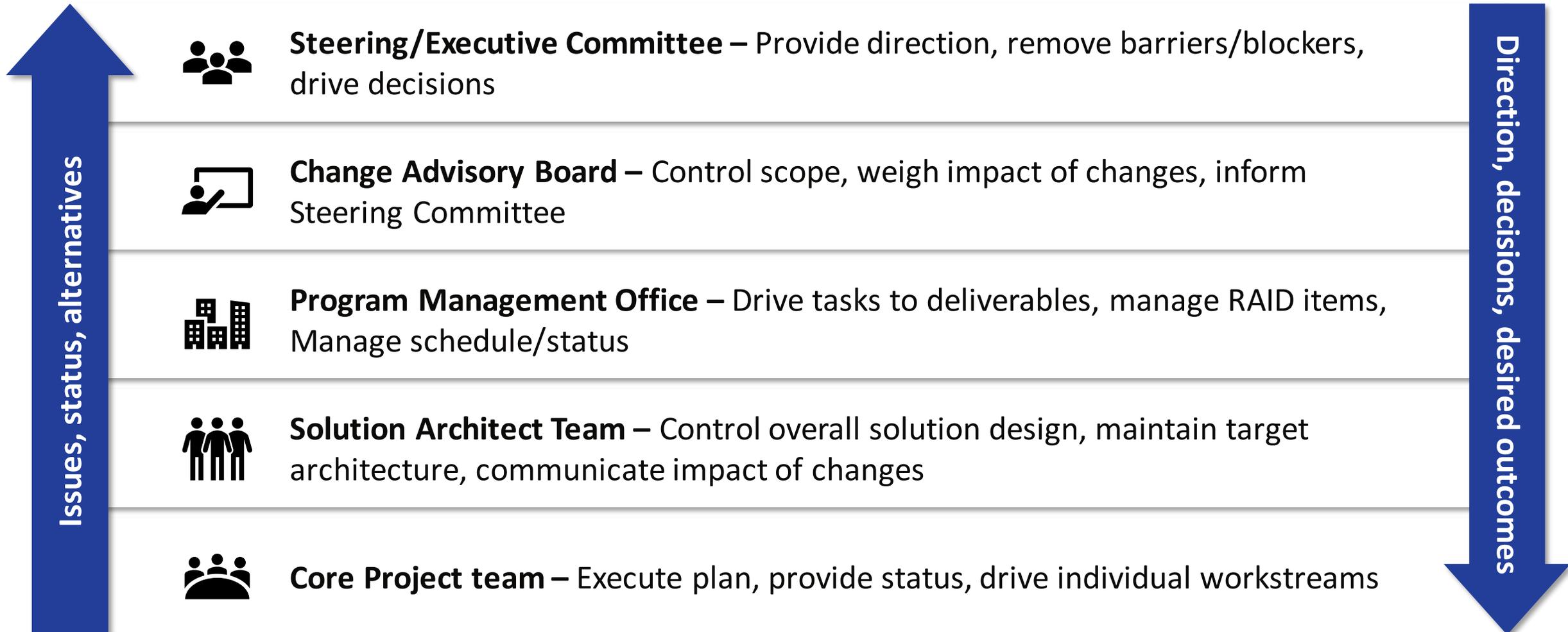


Governance Model



Enabling Cross-functional Engagement, Oversight, and Visibility

Governance Model – Key Elements



PMO – Key Elements & Tools



PMO

- Transformation Office
- Project Managers – SI and Aerospace
- Architect Team:
 - Technical Architect for Application Architecture
 - Solution Architect for technology enabled integrated business processes

Tools

- Integrated project plan
- RAID log
- Key decision documents
- Status dashboard



Developing & executing a sound resourcing strategy

Get the right people on the bus!





Resourcing Strategy

1

Getting the right people on the team – If the business can spare them, you don't have the right people

2

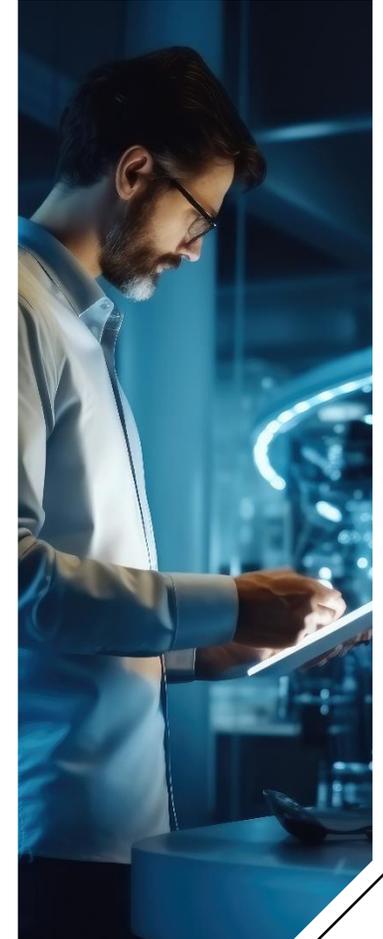
Partner Strategy – Consulting partners, System Integrators, Staffing partners, Specialty skills, Software Vendors, etc....

3

Special skills – Upskill the team or fill the gap externally

4

Executing on the resource strategy



**Develop a detailed
staffing plan**



**Honest assessment
of Gaps**



**Plan for
filling gaps**



Resource Model Flexibility

Resource model flexibility – Leveraging staffing and consulting partner give the ability to flex up and down based on project needs

Higher Business Efficiency

Allowing more focus of your resources on key initiatives



Cost Flexibility

Predictable cost but ability to flex up as required during peak times



Manage Constantly Changing Skillsets

Utilize resources who have core competences in SAP ECC, S/4, SAP BI, HANA, BW, GRC & Security



Pathway to Subject Matter Expertise

Accessibility to thought leaders for projects to streamline processes



Managing and mitigating program risks

Keep your eye on the ball!



Program Risks – A holistic View



Project Execution & Governance

Implementation Governance:

Governance structures fail to enable timely decision-making, issue identification and issue resolution at the right levels in the organization.

Project Planning & Oversight:

Ineffective project and resource planning leads to delays in project execution, missed-dependencies, key activities lacking ownership or resource delivery capacity.

IT Operational Readiness:

The IT organization(s) responsible for maintaining the new system are not prepared to assume ownership and maintenance responsibilities.

Stakeholder Readiness:

Users and business process owners are unprepared to participate effectively on the project, business requirements, design, testing, training and adoption.

Stakeholder Support:

Lack of focus on building user and management support, adoption, and readiness leads to ineffective and inefficient processes, and post-Go-Live disruptions, regardless of deployed system quality.

Business Process & Technology Risks

Evolving Design:

The requirements and design of the future solution emerges over time, leading to rework, changes, delays and missed user expectations both pre- and post-Go-Live

Data Conversion & Governance:

Data quality and data readiness are not measured or managed appropriately, and no data governance processes exist resulting in poor data quality that gets worse over time

Design Alignment:

System design and business process requirements are not aligned, leading to potential business disruption and/or lack of transformation of business processes.

Data Architecture:

Lack of a complete integrated data architecture design leads to process inefficiencies and a proliferation of business processes outside the system.

Quality Assurance:

Testing strategy and plans are not appropriately defined and prioritized as part of the project, resulting in inadequate testing scope, resources, and ultimately, un-validated requirements.

Managing & Monitoring Risks



Tracking and monitoring risks

1

RAID log

2

Risk mitigation

3

Ongoing tracking and management

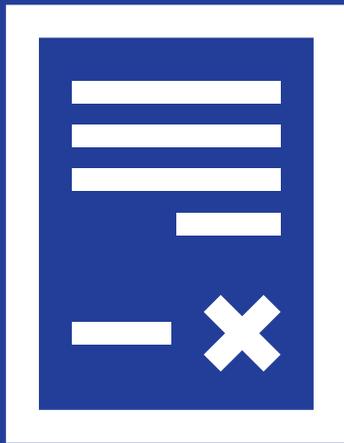
Pulling known risk forward

- Big rock design decisions
- Data quality, cleansing and definition
- Program Governance
- Stakeholder engagement
- Organizational change



Implementing key program strategies and plans early

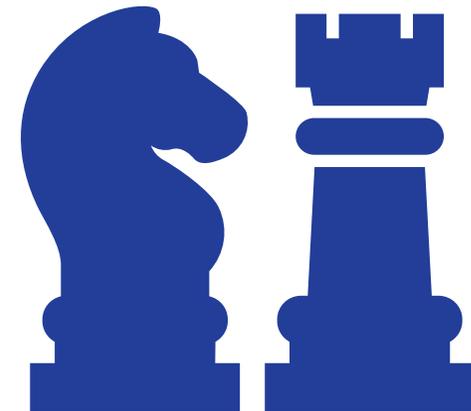
If you fail to plan – you plan to fail



Key Strategies and Plans



- Organization Change Management Strategy
- Deployment Strategy – Fit to standard
- Future state application architecture
- Data Migration Strategy
- Testing Strategy
- Training Strategy



Wrap Up

- Establish the governance model and PMO early so that it is fully functional and staffed at project start
- Establish a resource strategy that sets the team up for success
- Pull Key risks forward
- Implement key strategies and plans early



Where to Find More Information



- 1 [Risk Management Essentials for SAP S/4HANA Projects - SAP Blog \(protiviti.com\)](#)
- 2 [Properly Prepping Data for SAP S/4HANA - SAP Blog \(protiviti.com\)](#)
- 3 [A New Look at Phase Zero of the SAP S/4HANA Journey - SAP Blog \(protiviti.com\)](#)
- 4 [Subscribe for additional Protiviti SAP insights](#)
- 5 [SAP PMO – SAPinsider](#)
- 6 [Subscribe for Additional SAP Insights](#)



Key Points to Take Home

- Staff the project for success and backfill key resources
- Establish the governance model and have it up and running prior to project start
- Be bold in addressing risks
- Start data workstreams ahead of the larger program
- Make “big rock” decisions early and firmly
- Do not let issues and action items age
- Establish a culture that enforces “Bad news doesn’t get better with age”



Thank you! Any Questions?



Gail Sandford

The Aerospace Corporation - Principal Director
Business Transformation Office

[Gail Sandford | LinkedIn](#)



Chris Hanson

Protiviti - Managing Director

[Christopher Hanson | LinkedIn](#)

Please remember to complete
your session evaluation.

SAPinsider



SAPinsider.org

PO Box 982Hampstead, NH 03841
Copyright © 2024 Wellesley Information Services.
All rights reserved.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies. Wellesley Information Services is neither owned nor controlled by SAP SE.

**SAPinsider
comprises the
largest and fastest
growing SAP
membership group
with more than
800,000 members
worldwide.**
